# FY 2020-21 ADOPTED BUDGET 

## BOARD OF DIRECTORS

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Budget Committee Meeting: June 4, 2020
Public Hearing: June 17, 2020
Budget Adopted: June 17, 2020

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## VALLEY DEVELOPMENT INITIATIVES

Budget Message

To the Members of the Valley Development Initiatives' Budget Committee and Board of Directors:

This proposed budget for the fiscal year beginning July 1, 2020 and ending June 30, 2021 represents management's best assessment of the obligations and financial capacity of Valley Development Initiatives (VDI) for the upcoming fiscal year. It provides for the continuation of VDI's current programs and activities while realistically and conservatively projecting anticipated revenues and expenditures.

The Budget format incorporates both historical as well as projected information into the budget document. Page 2 contains the Budget Summary, listing revenues and expenditures by line item. Following the Budget Summary is the Consolidated Budget (page 3), which presents the same information by line item as well as by cost center within Valley Development Initiatives.

Page 4 presents the narrative portion of the business lending program along with a description of selected expenditures. Page 7 contains the revenues and expenses of the Combined Loan Program. The portion of the loan program funded by the USDA Intermediary Relending Program (IRP) is shown on page 8, and the portion funded by the SBA Intermediary Lending Pilot (ILP) Program appears on page 9. Page 10 contains financial information for the Community Advantage 7a Loan Program.

Page 11 contains the narrative portion of the Housing Rehabilitation Services program and a description of selected expenditures. Page 13 presents the revenues and expenses of the Combined Housing Rehabilitation Program. The portion of the program funded by Community Development Block Grants (CDBG) is depicted on page 14, and the portion funded by Housing Rehab Relending Funds is presented on page 15.

Respectfully submitted,

Renata Wakeley
Acting Executive Director/ Community Development Director

John Safstrom
Loan Program Manager

## Valley Development Initiatives

Budget Summary FY 2020-21

|  |  | $\begin{aligned} & \text { Actual } \\ & \text { FY 2018-19 } \end{aligned}$ |  | $\begin{aligned} & \text { Projected } \\ & \text { FY 2019-20 } \end{aligned}$ |  | Adopted <br> FY 2019-20 |  | Proposed FY 2020-21 | Approved by Budget Committee FY 2020-21 |  | $\begin{aligned} & \text { Adopted } \\ & \text { FY 2020-21 } \end{aligned}$ |  | ference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Cash Balance | \$ | 2,110,520 |  | 2,110,521 |  | 2,771,827 |  | 2,263,783 | \$ 2,263,783 |  | 2,263,783 | \$ | $(508,044)$ |
| Principal Repayments |  | 581,878 |  | 384,044 |  | 337,094 |  | 115,153 | 115,153 |  | 115,153 |  | $(221,941)$ |
| Interest Repayments \& Late Fees |  | 189,504 |  | 151,422 |  | 193,906 |  | 186,625 | 186,625 |  | 186,625 |  | $(7,281)$ |
| Loan Fees \& Reimbursements |  |  |  | 179 |  | 15,570 |  | 14,750 | 14,750 |  | 14,750 |  | (820) |
| Housing Rehab Services |  | 56,265 |  | 151,379 |  | 354,535 |  | 342,078 | 342,078 |  | 342,078 |  | $(12,457)$ |
| Bank Account Interest |  | 14,700 |  | 10,252 |  | 14,424 |  | 14,424 | 14,424 |  | 14,424 |  | - |
| Rent Income |  |  |  |  |  |  |  | 45,000 | 45,000 |  | 45,000 |  | 45,000 |
| Transfer to Fund Balance |  | $(173,336)$ |  | 24,868 |  | $(24,044)$ |  | $(17,523)$ | $(17,523)$ |  | $(17,523)$ |  | 6,521 |
| Total Revenues | \$ | 2,779,531 |  | 2,832,665 |  | 3,663,312 |  | 2,964,290 | \$ 2,964,290 |  | 2,964,290 | \$ | $(699,022)$ |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | - | \$ | - | \$ | - | \$ | - | \$ | \$ | - | \$ | - |
| Materials \& Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| N/P - Interest | \$ | 15,742 | \$ | 14,414 | \$ | 16,802 | \$ | 13,751 | \$ 13,751 | \$ | 13,751 | \$ | $(3,051)$ |
| N/P - Principal |  | 115,790 |  | 100,213 |  | 114,810 |  | 117,861 | 117,861 |  | 117,861 |  | 3,051 |
| Contractual |  | 44,797 |  | 10,566 |  | 56,687 |  | 48,675 | 48,675 |  | 48,675 |  | $(8,012)$ |
| Pymts to COG - Loan Pgm |  | 163,840 |  | 117,488 |  | 154,000 |  | 154,000 | 154,000 |  | 154,000 |  | - |
| Grant Administration |  | - |  | - |  | 7,446 |  | 5,000 | 5,000 |  | 5,000 |  | $(2,446)$ |
| Loan Fee (Hsg Rehab) |  | 42,474 |  | 28,798 |  | 36,968 |  | 36,968 | 36,968 |  | 36,968 |  | - |
| Insurance |  | - |  | 3,035 |  | 3,200 |  | 3,200 | 3,200 |  | 3,200 |  | - |
| Contractor Payments (Hsg) |  | 64,289 |  | 98,512 |  | 407,922 |  | 405,923 | 405,923 |  | 405,923 |  | $(1,999)$ |
| Rent Expense |  |  |  |  |  |  |  | - | - |  | - |  |  |
| Other Expense |  | 792 |  | 816 |  | 300 |  | 300 | 300 |  | 300 |  | - |
| Loans Disbursed |  | - |  | 196,467 |  | 1,050,000 |  | 1,050,000 | 1,050,000 |  | 1,050,000 |  | - |
| Loan Processing Costs |  | - |  | 103 |  | 820 |  | 820 | 820 |  | 820 |  | - |
| Loans Written Off |  | - |  | - |  | - |  | - | - |  | - |  | - |
| Subtotal - Materials \& Services | \$ | 447,724 | \$ | 570,411 |  | 1,848,955 |  | 1,836,498 | \$ 1,836,498 |  | 1,836,498 | \$ | $(12,457)$ |
| Appropriated Reserves | \$ | - | \$ | - |  | 1,814,357 |  | 1,127,792 | \$ 1,127,792 |  | 1,127,792 | \$ | $(686,565)$ |
| Total Expenses | \$ | 447,724 | \$ | 570,411 |  | 3,663,312 |  | 2,964,290 | \$ 2,964,290 |  | 2,964,290 | \$ | $(699,022)$ |

## Valley Development Initiatives

## Consolidated Budget

FY 2020-21

| Actual FY 2018-19 | Projected <br> FY 2019-20 | Adopted <br> FY 2019-20 | Description | VDI Consolidated | Rural Business <br> Cooperative <br> Service Loan <br> Fund (IRP) | Community <br> Advantage <br> Fund | $\begin{aligned} & \text { SBA } \\ & \text { ILP } \end{aligned}$ Fund | VDI, LLC | Housing <br> Rehab <br> CDBG <br> Program | Housing <br> Rehab <br> Re-lending <br> Program |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| \$ 2,110,520 | \$ 2,110,521 | \$ 2,771,827 | Beginning Cash Balance | \$ 2,263,783 | \$ 155,852 | \$ 900,564 | \$ 369,869 | \$ 17,307 | \$ - | \$ 820,191 |
| - | - | 268,535 | City of Stayton | 256,078 | - | - | - |  | 256,078 | - |
| 56,265 | 151,379 | 86,000 | Hsg Rehab Loan Repayments | 86,000 | - | - | - |  | 37,000 | 49,000 |
| 31,450 | 42,335 | 21,150 | Hsg Rehab Interest Payments | 21,150 | - | - | - |  | 11,050 | 10,100 |
| - | - | 820 | Reimbursements | \$ - | - | - | - | - | - | - |
|  |  |  | Rent Income | \$ 45,000 |  |  |  | 45,000 |  |  |
| 14,486 | 10,063 | 14,208 | Loan Program Bank Interest Earnings | 14,208 | 460 | 13,733 | 15 | - | - | - |
| 214 | 188 | 216 | Hsg Rehab Bank Interest Earnings | 216 | - | - | - | - | - | 216 |
| - | 179 | 14,750 | Loan Fees | \$ 14,750 | 3,000 | 9,750 | 2,000 | - | - | - |
| 581,878 | 384,044 | 337,094 | Loan Program Principal Repayments | \$ 115,153 | 42,601 | 53,469 | 19,083 | - | - | - |
| 162,478 | 108,289 | 172,756 | Loan Program Interest Repayments | \$ 165,475 | 76,459 | 46,771 | 42,245 | - | - | - |
| $(5,222)$ | - | - | Change in Accrued Interest | \$ | - | - | - | - | - | - |
| 798 | 798 | - | Late Fees | \$ | - | - | - | - | - | - |
| - | - | - | Transfer to Hsg Re-lending Program | \$ | - | - | - | - | $(48,050)$ | 48,050 |
| $(173,336)$ | 24,868 | $(24,044)$ | Transfer to Fund Balance | \$ (17,523) | 17,159 | 9,578 | $(44,260)$ | - | - | - |
| \$ 2,779,531 | \$ 2,832,665 | \$ 3,663,312 | Total Revenues | \$ 2,964,290 | \$ 295,531 | \$ 1,033,865 | \$ 388,953 | \$ 62,307 | \$ 256,078 | \$ 927,557 |


|  |  |  |  |  |  | ExpensesPersonal Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | \$ | - | \$ | - |  |
|  |  |  |  |  |  | Materials \& Services |
| \$ | 7,030 | \$ | 8,182 | \$ | 6,819 | N/P - IRP: Interest |
|  | 56,645 |  | 55,493 |  | 56,856 | N/P - IRP: Principal |
|  | 8,712 |  | 6,232 |  | 9,983 | N/P - SBA: Interest |
|  | 59,145 |  | 44,720 |  | 57,954 | N/P - SBA: Principal |
|  | 10,400 |  | 10,366 |  | 10,675 | Audit |
|  | 34,397 |  | 200 |  | 8,000 | Contractual |
|  | 163,840 |  | 117,488 |  | 154,000 | Pymts to COG - Loan Pgm |
|  | - |  | - |  | 7,446 | Grant Administration |
|  |  |  |  |  | - | Hsg Rehab Environmental Review |
|  | (0) |  | - |  | 38,012 | Hsg Rehab Program Management |
|  | 42,474 |  | 28,798 |  | 36,968 | Loan Fee (Hsg Rehab) |
|  | - |  | 3,035 |  | 3,200 | Insurance |
|  | 64,289 |  | 98,512 |  | 407,922 | Contractor Payments (Hsg Rehab) |
|  |  |  |  |  |  | Rent Expense |
|  | 792 |  | 816 |  | 300 | Other Expense |
|  | - |  | 196,467 |  | 1,050,000 | Loans Disbursed |
|  | - |  | 103 |  | 820 | Loan Processing Costs |
|  | - |  | - |  | - | Loans Written Off |
| \$ | 447,724 | \$ | 570,411 | \$ | 1,848,955 | Subtotal - Materials \& Services |
|  |  |  |  |  |  |  |
|  |  |  |  |  | 1,814,357 | Appropriated Reserves |
|  |  |  |  |  |  |  |
| \$ | 447,724 | \$ | 570,411 | \$ | 3,663,312 | Total Expenses |


| $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## FY 2020-21 <br> BUSINESS LENDING PROGRAM PROGRAM DESCRIPTION

## AUTHORITY AND POLICY DIRECTION

The Rural Business-Cooperative Service (RBS) of the U.S. Department of Agriculture (USDA), has awarded loans totaling $\$ 4.5$ million to Valley Development Initiatives (VDI) under the Intermediary Relending Program for eventual relending to eligible borrowers in rural communities of Marion, Polk, Yamhill and Clackamas Counties. These loans are made to VDI at an annual percentage rate of $1 \%$ for a term of 30 years. Loans to the ultimate borrowers are made at higher interest rates and shorter terms. Fees charged to borrowers and a portion of the earnings from the interest rate spread will be used to pay for the program's operational costs. Earnings beyond operational costs will be applied to additional loans.

The RBS 6\% portfolio reserve requirement is met through a combination of program earnings and contributions from the City of Independence (local loan fund), the Regional Strategy Program (Oregon Lottery proceeds) and Clackamas County.

Banks or other private financial entities often participate in the Rural Business Relending Program. No more than $75 \%$ of the financing of any single project may come from this loan fund.

In addition to the loan funds, RBS, the Oregon Economic and Community Development Department and area local governments have awarded VDI grant funds totaling \$400,000 to be used as a loan to the Willamette and Pacific Railroad to refurbish the rail line that runs between Willamina and Whiteson. The railroad has repaid this loan and the funds are available for lending to other eligible businesses in the area.

In 2012, the U.S. Small Business Administration (SBA) approved a loan to VDI in the amount of $\$ 1,000,000$ through the Intermediary Lending Pilot (ILP) Program to relend to eligible borrowers in Marion, Polk, Yamhill and Clackamas Counties. This loan is made to VDI at an annual percentage rate of $1 \%$ for a term of 20 years. Loans to borrowers and administration of this program are similar to the RBS loan through USDA.

VDI enters into an annual contract for services with Mid-Willamette Valley Council of Governments to provide staff support for the VDI loan programs.

As of December 5, 2016, VDI paid off the principal balance of the first two Rural Development notes payable from fund cash on hand. Paying off these two notes has allowed VDI to pursue a SBA Community Advantage Program application using the two funds' unrestricted notes receivable and balance of cash to begin the new loan program.

## OBJECTIVES

1. To provide capital to expanding or start-up small businesses who are creating new jobs or saving established jobs. USDA loans are located in rural communities with a population of 50,000 or less.
2. To encourage private lenders to become more active in rural communities of the region through financial participation on a subordinate basis with private lenders in eligible projects.
3. To provide capital to non-profit entities who provide valuable community development facilities or services in rural communities.
4. To utilize the ILP program to help small businesses obtain financing they could not otherwise access through traditional bank financing by helping fill gaps in financing and financing loan requests. The ILP program is utilized in urban areas and cities greater than 25,000 population and in rural communities. Additionally, it can be combined with the IRP and /or RLF loan programs thus providing greater flexibility to the small business community.
5. The Community Advantage Loan Program objectives are to have $60 \%$ of the total portfolio serving the low-to-moderate income community, businesses with more that $50 \%$ of their workforce from low income or reside in LMI census tracts, businesses located in Empowerment Zone, Enterprise Communities, new businesses and/or businesses eligible for SBA Patriot Express loans.

## EXPENDITURE DETAIL

## IRP Payments

Payments to USDA for the Intermediary Relending Program (IRP) this year will include principal repayment on two loans.

## Contractual Services

$\$ 8,000$ for legal services.

## Payments to COG

Up to $\$ 154,000$ to the Mid-Willamette Valley Council of Governments to provide administrative support to VDI. COG Staff will package, process and service all loans made by VDI.

## Insurance

For the purchase of Errors and Omissions and Blanket Fidelity Bond insurance policies for the Board of Directors.

## Appropriated Reserves

Reserve for payment on loans received from USDA through their RBS program, and for future loans. Portfolio reserve requirement must be established in the minimum amount of $6 \%$ of the outstanding loan portfolio in the RBS program.

The SBA ILP loan program requires a loan loss reserve of 5\% of the principal outstanding; and the Community Advantage program requires a loan loss reserve of 5\% of the unguaranteed portion of the loan and $3 \%$ of all loan guaranteed portions sold in the secondary market.

## Valley Development Initiatives

Combined Loan Program
FY 2020-21

|  |  | $\begin{aligned} & \text { Actual } \\ & \text { FY 2018-19 } \end{aligned}$ |  | $\begin{aligned} & \text { Projected } \\ & \text { FY 2019-20 } \end{aligned}$ |  | $\begin{aligned} & \text { Adopted } \\ & \text { Y 2019-20 } \end{aligned}$ | Proposed <br> FY 2020-21 |  | ference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| Carryover (Beginning Cash Balance) |  | 1,265,023 |  | 1,265,024 |  | 1,972,897 | \$ 1,426,285 | \$ | $(546,612)$ |
| Reimbursements |  | - |  | - |  | 820 | - |  | (820) |
| IRP Fund Bank Interest Earnings |  | 14,486 |  | 10,063 |  | 14,208 | 14,208 |  | - |
| Loan Fees |  | - |  | 179 |  | 14,750 | 14,750 |  | - |
| Loan Fund Principal Repayments |  | 581,878 |  | 384,044 |  | 337,094 | 115,153 |  | $(221,941)$ |
| Loan Fund Interest Repayments |  | 162,478 |  | 108,289 |  | 172,756 | 165,475 |  | $(7,281)$ |
| Change in Accrued Interest Receivable |  | $(5,222)$ |  | - |  | - | - |  | - |
| Late Fees |  | 798 |  | 798 |  | - | - |  | - |
| Transfer to Fund Balance |  | $(197,013)$ |  | 24,868 |  | $(24,044)$ | $(17,523)$ |  | 6,521 |
| Total Revenues |  | 1,822,428 |  | 1,793,265 |  | 2,488,481 | \$ 1,718,349 | \$ | $(770,132)$ |
| Expenses |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | - | \$ | - | \$ | - | \$ | \$ | - |
| Materials \& Services |  |  |  |  |  |  |  |  |  |
| N/P - IRP: Interest | \$ | 7,030 | \$ | 8,182 | \$ | 6,819 | \$ 6,264 | \$ | (555) |
| N/P - IRP: Principal |  | 56,645 |  | 55,493 |  | 56,856 | 57,411 |  | 555 |
| N/P - SBA: Interest |  | 8,712 |  | 6,232 |  | 9,983 | 7,487 |  | $(2,496)$ |
| N/P - SBA: Principal |  | 59,145 |  | 44,720 |  | 57,954 | 60,450 |  | 2,496 |
| Audit |  | 9,827 |  | 5,034 |  | 5,351 | 5,146 |  | (205) |
| Contractual |  | 30,454 |  | 142 |  | 8,000 | 8,000 |  | - |
| Pymts to COG - Loan Pgm |  | 154,000 |  | 117,488 |  | 154,000 | 154,000 |  | - |
| Insurance |  | - |  | 3,035 |  | 3,200 | 3,200 |  | - |
| Other Expense |  | 792 |  | 816 |  | 300 | 300 |  | - |
| Loans Disbursed |  | - |  | 196,467 |  | 1,050,000 | 1,050,000 |  | - |
| Loan Processing Costs |  | - |  | 103 |  | 820 | 820 |  | - |
| Loans Written Off |  | 89,676 |  | - |  | - | - |  | - |
| Subtotal - Materials \& Services | \$ | 416,281 |  | 437,711 |  | 1,353,283 | \$ 1,353,078 | \$ | (205) |
| Appropriated Reserves | \$ | - | \$ | - |  | 1,135,198 | \$ 365,271 | \$ | $(769,927)$ |
| Total Expenses | \$ | 416,281 | \$ | 437,711 |  | 2,488,481 | \$ 1,718,349 | \$ | (770,132) |

## Valley Development Initiatives

Business Loan Program - USDA Intermediary Relending Program (IRP) FY 2020-21


## Valley Development Initiatives

## Business Loan Program - SBA Intermediary Lending Pilot (ILP) Program FY 2020-21

|  |  | Actual 2018-19 | $\begin{aligned} & \text { Projected } \\ & \text { FY 2019-20 } \end{aligned}$ |  | $\begin{aligned} & \text { Adopted } \\ & \text { FY 2019-20 } \end{aligned}$ |  | $\begin{aligned} & \text { Proposed } \\ & \text { FY 2020-21 } \end{aligned}$ |  | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Carryover (Beginning Cash Balance) | \$ | 261,285 | \$ | 261,285 | \$ | 271,396 | \$ | 369,869 | \$ | 98,473 |
| Reimbursements |  | - |  | - |  | 120 |  | - |  | (120) |
| IRP Fund Bank Interest Earnings |  | 15 |  | 23 |  | 15 |  | 15 |  | - |
| Loan Fees |  | - |  | - |  | 2,000 |  | 2,000 |  | - |
| Loan Fund Principal Repayments |  | 108,618 |  | 137,792 |  | 157,839 |  | 19,083 |  | $(138,756)$ |
| Loan Fund Interest Repayments |  | 44,594 |  | 28,264 |  | 38,436 |  | 42,245 |  | 3,809 |
| Change in Accrued Interest Receivable |  | (211) |  |  |  |  |  |  |  |  |
| Transfer to Fund Balance |  | $(35,686)$ |  | $(22,055)$ |  | $(40,451)$ |  | $(44,260)$ |  | $(3,809)$ |
| Total Revenues | \$ | 378,615 | \$ | 405,309 | \$ | 429,355 | \$ | 388,953 | \$ | $(40,402)$ |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Materials \& Services |  |  |  |  |  |  |  |  |  |  |
| N/P - SBA: Interest | \$ | 8,712 | \$ | 6,232 | \$ | 9,983 | \$ | 7,487 | \$ | $(2,496)$ |
| N/P - SBA: Principal |  | 59,145 |  | 44,720 |  | 57,954 |  | 60,450 |  | 2,496 |
| Audit |  | 2,888 |  | - |  | - |  | - |  | - |
| Loans Disbursed |  | - |  | - |  | 200,000 |  | 200,000 |  | - |
| Loan Processing Costs |  | - |  | - |  | 120 |  | 120 |  | - |
| Subtotal - Materials \& Services | \$ | 70,745 | \$ | 50,952 | \$ | 268,057 | \$ | 268,057 | \$ | - |
| Appropriated Reserves | \$ | - | \$ | - | \$ | 161,298 | \$ | 120,896 | \$ | $(40,402)$ |
| Total Expenses | \$ | 70,745 | \$ | 50,952 | \$ | 429,355 | \$ | 388,953 | \$ | $(40,402)$ |

## Valley Development Initiatives

Small Business Loan Program - Community Advantage 7a Loan Program FY 2020-21

|  |  | $\begin{aligned} & \text { Actual } \\ & \text { Y 2018-19 } \end{aligned}$ |  | $\begin{aligned} & \text { rojected } \\ & 2019-20 \end{aligned}$ | $\begin{aligned} & \text { Adopted } \\ & \text { FY 2019-20 } \end{aligned}$ |  | $\begin{aligned} & \text { roposed } \\ & 2020-21 \end{aligned}$ |  | fference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |
| Carryover (Beginning Cash Balance) | \$ | 909,191 | \$ | 909,191 | \$ 1,133,857 | \$ | 900,564 | \$ | $(233,293)$ |
| Reimbursements |  | - |  | - | 500 |  | - |  | (500) |
| IRP Fund Bank Interest Earnings |  | 14,055 |  | 9,895 | 13,733 |  | 13,733 |  | - |
| Loan Fees |  | - |  | 79 | 9,750 |  | 9,750 |  | - |
| Loan Fund Principal Repayments |  | 423,538 |  | 99,108 | 102,148 |  | 53,469 |  | $(48,679)$ |
| Loan Fund Interest Repayments |  | 39,761 |  | 23,889 | 46,516 |  | 46,771 |  | 255 |
| Change in Accrued Interest Receivable |  | $(3,850)$ |  | - | - |  | - |  | - |
| Late Fees |  | 798 |  | 798 |  |  | - |  |  |
| Transfer to RLF Administration |  | $(79,064)$ |  | $(49,409)$ | - |  | - |  | - |
| Transfer to Fund Balance |  | $(28,299)$ |  | 14,748 | 4,162 |  | 9,578 |  | 5,416 |
| Total Revenues | \$ | 1,276,130 |  | 1,008,298 | \$ 1,310,666 |  | 1,033,865 | \$ | $(276,801)$ |
| Expenses |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | - | \$ | - | \$ | \$ | - | \$ | - |
| Materials \& Services |  |  |  |  |  |  |  |  |  |
| Audit |  | 1,940 |  | 1,407 | 1,426 |  | 1,745 |  | 319 |
| Contractual |  | 12,491 |  | 54 | 3,474 |  | 3,743 |  | 269 |
| Pymts to COG - Loan Pgm |  | 63,165 |  | 44,728 | 53,250 |  | 53,250 |  | - |
| Insurance |  | - |  | 1,155 | 1,389 |  | 1,497 |  | 108 |
| Other Expense |  | 325 |  | 310 | 130 |  | 140 |  | 10 |
| Loans Disbursed |  | - |  | 196,467 | 650,000 |  | 650,000 |  | - |
| Loan Processing Costs |  | - |  | - | 500 |  | 500 |  | - |
| Subtotal - Materials \& Services | \$ | 77,921 | \$ | 244,122 | \$ 710,169 | \$ | 710,875 | \$ | 706 |
| Appropriated Reserves | \$ | - | \$ | - | \$ 600,497 | \$ | 322,990 | \$ | $(277,507)$ |
| Total Expenses | \$ | 77,921 | \$ | 244,122 | \$1,310,666 |  | 1,033,865 | \$ | $(276,801)$ |

## HOUSING REHABILITATION SERVICES PROGRAM DESCRIPTION

## AUTHORITY AND POLICY DIRECTION

A number of small cities have requested assistance with the management of housing rehabilitation programs for income qualifying persons. Regulatory changes in recent years to the Community Development Block Grant Program (CDBG), the primary source of financing for housing rehabilitation loans, now require cities to assign their CDBG housing funds to a regional non-profit corporation such as VDI for long-term management.

A number of cities with old housing loan portfolios (derived from CDBG grants awarded over the past decade) have also assigned those loans and cash derived from those loans over to VDI for long-term management. Such assignments to a non-profit result in future removal of certain federal and state reporting requirements and other restrictions on these funds that would normally apply to the cities.

VDI contracts with Mid-Willamette Valley COG for program staff support. There may also be opportunities to utilize housing rehabilitation loan funds in concert with other VDI small business loan funds or bank loans in the future for larger, complex development projects.

## OBJECTIVES

1. To provide more cost-effective housing program services to member governments by providing shared, regional housing staff.
2. To enable CDBG housing grant recipients to benefit from additional regulatory flexibility made possible when non-profit organizations, such as VDI, manage these funds.
3. To continue to pursue additional fund sources to add to the revolving loan fund pool.

## EXPENDITURE DETAIL

Grant Administration/Environmental Review/ Program Management
Contract with Mid-Willamette Valley COG to provide staff support for CDBG projects.

## Contractor Payments

Provide loans to homeowners and provide payments to contractors making home renovations for income qualifying persons.

Loan Fees
Fees paid to COG for the management of home repair projects under the re-lending program.

## Valley Development Initiatives

Housing Rehabilitation Program (Combined Funds)
FY 2020-21
Revenues
Beginning Cash Balance
CDBG Hsg Rehab Payments
Hsg Rehab Loan Repayments
Hsg Rehab Interest Repayments
Hsg Pgm Bank Interest Earnings
Transfer to Fund Balance
Total Revenues


## Expenses <br> Personal Services

Materials \& Services
Audit
Contractual
Grant Administration
Hsg Rehab Environmntal Review
Hsg Rehab Program Management
Loan Fee (Hsg Rehab)
Contractor Payments (Hsg)
Other Expense
Subtotal - Materials \& Services
Appropriated Reserves
Total Expenses

| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 573 | \$ | 5,332 | \$ | 5,324 | \$ | 5,529 | \$ | 205 |
|  | 3,943 |  | 58 |  | - |  | - |  | - |
|  | - |  | - |  | 7,446 |  | 5,000 |  | $(2,446)$ |
|  | - |  | - |  | - |  | 5,000 |  | 5,000 |
|  | - |  | - |  | 38,012 |  | 25,000 |  | $(13,012)$ |
|  | 42,474 |  | 28,798 |  | 36,968 |  | 36,968 |  | - |
|  | 64,289 |  | 98,512 |  | 407,922 |  | 405,923 |  | $(1,999)$ |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 121,119 | \$ | 132,700 | \$ | 495,672 | \$ | 483,420 | \$ | $(12,252)$ |
| \$ | - | \$ | - | \$ | 679,158 | \$ | 700,214 | \$ | 21,056 |
| \$ | 121,119 | \$ | 132,700 | \$ | 1,174,830 | \$ | 1,183,634 | \$ | 8,804 |

## Valley Development Initiatives

## Housing Rehabilitation Program - CDBG Grants <br> FY 2020-21

|  |  |  |  | $\begin{aligned} & \text { cted } \\ & .9-20 \end{aligned}$ | $\begin{aligned} & \text { Adopted } \\ & \text { FY 2019-20 } \end{aligned}$ |  | Proposed <br> FY 2020-21 |  | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| CDBG Hsg Rehab Payments | \$ | - | \$ | - | \$ | 268,535 | \$ | 256,078 | \$ | $(12,457)$ |
| Hsg Rehab Loan Repayments |  | - |  | ,191 |  | 37,000 |  | 37,000 |  | - |
| Hsg Rehab Interest Repayments |  | 8,577 |  | 6,147 |  | 11,050 |  | 11,050 |  | - |
| Transfer to Housing Re-lending Program |  | ( 0,308$)$ |  | ,338) |  | $(48,050)$ |  | $(48,050)$ |  | - |
| Transfer to Fund Balance |  | 1,731 |  | - |  | - |  | - |  | - |
| Total Revenues | \$ | - | \$ | - | \$ | 268,535 | \$ | 256,078 | \$ | $(12,457)$ |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Personal Services | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Materials \& Services |  |  |  |  |  |  |  |  |  |  |
| Grant Administration | \$ | - | \$ | - | \$ | 7,446 | \$ | 5,000 | \$ | $(2,446)$ |
| Hsg Rehab Environmntal Review |  | - |  | - |  | - |  | 5,000 |  | 5,000 |
| Hsg Rehab Program Management |  | - |  | - |  | 38,012 |  | 25,000 |  | $(13,012)$ |
| Contractor Payments (Hsg) |  | - |  | - |  | 223,077 |  | 221,078 |  | $(1,999)$ |
| Subtotal - Materials \& Services | \$ | - | \$ | - | \$ | 268,535 | \$ | 256,078 | \$ | $(12,457)$ |
| Total Expenses | \$ | - | \$ | - | \$ | 268,535 | \$ | 256,078 |  | $(12,457)$ |

## Valley Development Initiatives

Housing Rehabilitation Program - Relending Funds

## FY 2020-21



## Revenues

Carryover
Hsg Rehab Loan Repayments
Hsg Rehab Interest Repayments
Hsg Pgm Bank Interest Earnings
Transfer to Housing Re-lending Program
Transfer to Fund Balance
Total Revenues


Expenses
Personal Services

Materials \& Services
Audit
Contractual
Loan Fee (Hsg Rehab)
Contractor Payments (Hsg)
Other Expense


